



CULTURAL DATA PROJECT

Birmingham Bloomfield Art Center CDP Data Profile for the Fiscal Year Ending 06/30/2015

Data Profile

Pages 1 to 18

Status: Submitted/Completed

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* Indicates a note.

Section 1 - ORGANIZATION INFORMATION

 Fiscal Year-End Date: **06/30/2015**

1	For the 12 months ended 06/30/2015	
2	Organization Login	BBAC
3	Legal Name of Your Organization	Birmingham Bloomfield Art Center
3a	Organization Mission Statement: The BBAC connects people of all ages and abilities with visual arts education, exhibitions and other creative experiences.	
3b	From where do you draw your primary audience/constituency?	Geographic Range: Statewide, Local Community Type: Urban, Suburban
3c	Does your organization primarily serve a particular racial/ethnic group?	General audience/constituency - no group specified
3d	Does your organization primarily serve a specific gender?	General audience/constituency - no group specified
3e	Does your organization primarily serve a specific age group?	General audience/constituency - no group specified
3f	Are there other distinct groups that you define as primary constituencies?	General audience/constituency - no group specified
4a	Does your organization have a parent organization?	No
4b	Legal Name of Parent Organization (if any)	(not applicable)
5	Is Arts & Culture the primary focus of the Parent Organization?	(not applicable)
6	Is your organization, department, or ongoing program for whom you are filling out this form annually audited or reviewed by an independent public accounting firm?	Yes
7	Street Address	1516 S. Cranbrook Road
8	Street Address, Line 2	
9	City	Birmingham
10	State	MI
11	Zip + 4	48009-1855
12	County	Oakland
13	Phone #	248-644-0866
14	Fax #	248-644-7904
15	Federal ID #	38-1717631
16	Organization Type (e.g. 501(c)(3))	501(c)(3): Religious, Educational, Charitable, Scientific, Literary, etc.
16a	If Other, Please Describe	(not applicable)
16b	What is the name of your organization/program's fiscal sponsor?	(not applicable)
17	NTEE Classification	A40 - Visual Arts (IRS assigned)
17a	NISP Discipline	05 Visual Arts
17b	Specialty or branch of discipline	
17c	NISP Institution Type	15 Arts Center
17d	If None of the Above, Please Describe	(not applicable)
18	DUNS #	
19	Web Address	bbartcenter.org
20	Accounting Method	Accrual
20a	Accounting Method, if Other	(not applicable)
21a	Did your accounting method change during the period in Line 1?	No
21b	If yes, what was your former method of accounting?	(not applicable)
21c	Other Former Accounting Method	(not applicable)
22	Contact Person	Gwenn Rosseau
23	Contact Person Title	VP Finance
24	Contact Person E-mail	gwennrosseau@bbartcenter.org
25	# of Board Members	15
26	Year Organization Founded	1957
27	Year Organization Incorporated	1957
28	Date IRS Tax Exemption Received	02/20/1959
29	City Council District #	

Section 1 - ORGANIZATION INFORMATION, continuedFiscal Year-End Date: **06/30/2015**

30 State House District #	40
31 State Senate District #	13
32 Federal Congressional District #	9
33 Fiscal Year End Date (month & day only)	06/30
34 Date Form Completed	05/03/2016

Section 2 - AUDIT/REVIEW VERIFICATION SHEET

Fiscal Year-End Date: **06/30/2015**

BALANCE SHEET

	Total 06/30/2015	Total 06/30/2014
1 Total Assets	\$3,404,208	\$3,177,345
2 Total Liabilities and Net Assets	\$3,404,208	\$3,177,345
3 Net Assets - Unrestricted	\$2,491,705	\$2,258,848
4 Net Assets - Temporarily Restricted	\$707,100	\$765,311
5 Net Assets - Permanently Restricted	\$0	\$0

INCOME STATEMENT

Revenue	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
6 Per Audit: Total Revenue	\$1,617,335	-\$58,211	\$0	\$1,559,124	\$1,495,685
7 Per Audit: Other Changes	\$0	\$0	\$0	\$0	\$0
8 Total Audit: Total Revenue	\$1,617,335	-\$58,211	\$0	\$1,559,124	\$1,495,685

Expenses	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
9a Program	\$1,173,945			\$1,173,945	\$1,094,480
9b Fundraising	\$96,556			\$96,556	\$85,654
9c General & Administrative	\$113,977			\$113,977	\$114,808
9 Per Audit: Total Expenses	\$1,384,478	\$0	\$0	\$1,384,478	\$1,294,942
10 Per Audit: Other Changes				\$0	\$0
11 Total Audit: Total Expenses	\$1,384,478	\$0	\$0	\$1,384,478	\$1,294,942

Net	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
12 Change in Net Assets	\$232,857	-\$58,211	\$0	\$174,646	\$200,743

Section 3 - REVENUE

Fiscal Year-End Date: **06/30/2015**

Earned	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
1 Admissions				\$0	\$0
2 Ticket Sales				\$0	\$0
3 Tuitions	\$879,377			\$879,377	\$830,828
4 Workshop & Lecture Fees				\$0	\$0
5 Touring Fees				\$0	\$0
6 Special Events - Non-fundraising				\$0	\$0
6a Special Events - Non-fundraising, Briefly Describe	(not applicable)				
7 Gift Shop/Merchandise Sales *				\$0	\$0
7a Gallery/Publication Sales *	\$177,113			\$177,113	\$152,607
8 Food Sales/Concession Revenue	\$2,563			\$2,563	\$2,564
8a Parking Concessions				\$0	\$0
9 Membership Dues/Fees	\$68,533			\$68,533	\$63,189
10 Subscriptions - Performance				\$0	\$0
10a Subscriptions - Media				\$0	\$0
11 Contracted Services/Performance Fees				\$0	\$0
12 Rental Income *	\$25,539			\$25,539	\$25,321
13 Royalties/Rights & Reproductions				\$0	\$0
14 Advertising Revenue				\$0	\$0
15 Sponsorship Revenue				\$0	\$0
16 Investments-Realized Gains/Losses				\$0	\$0
17 Investments-Unrealized Gains/Losses				\$0	\$0
18 Interest & Dividends	\$213			\$213	\$105
19 Other Earned Revenue	\$3,322			\$3,322	\$13,500
19a If Other Earned Revenue, Briefly Describe	Subcontractor commissions, miscellaneous				
20 Total Earned Revenue	\$1,156,660	\$0	\$0	\$1,156,660	\$1,088,114

Section 3 - REVENUE, continued

Fiscal Year-End Date: **06/30/2015**

Contributed	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
21 Trustee/Board Contributions	\$17,060			\$17,060	\$15,840
22 Individual Contributions	\$68,064	\$1,694		\$69,758	\$58,889
23 Corporate Contributions	\$4,046			\$4,046	\$6,500
24 Foundation Contributions	\$111,433			\$111,433	\$155,550
25 Government - City				\$0	\$0
26 Government - County				\$0	\$0
27 Government - State	\$48,000	\$17,875	\$0	\$65,875	\$51,780
28 Government - Federal				\$0	\$0
28a Tribal Contributions				\$0	\$0
29 Special Events - Fundraising	\$113,399			\$113,399	\$106,473
30 Other Contributions				\$0	\$0
30a Other Contributions, Briefly Describe	(not applicable)				
30b Parent Organization Support				\$0	\$0
30c Related Organization Contributions				\$0	\$0
31 In-kind Contributions	\$20,893			\$20,893	\$12,539
31a In-Kind Contributions, Briefly Describe *	In-Kind rent, ad space, miscellaneous				
32 Net Assets Released from Restrictions	\$77,780	-\$77,780		\$0	\$0
33 Total Contributed Revenue and Net Assets Released from Restrictions	\$460,675	-\$58,211	\$0	\$402,464	\$407,571
34 Total Earned and Contributed Revenue Including Net Assets Released from Restrictions	\$1,617,335	-\$58,211	\$0	\$1,559,124	\$1,495,685
35 Transfers & Reclassifications				\$0	\$0

Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
36 Total Revenue	\$1,617,335	-\$58,211	\$0	\$1,559,124	\$1,495,685

Unrestricted Revenue Funds	Total 06/30/2015		Total 06/30/2014	
37 Of the Total Unrestricted Revenue reported on line 36, what was the total amount intended for operating/programmatic purposes?	\$1,592,335	Estimated	\$1,478,100	Estimated
38 Of the Total Unrestricted Revenue reported on line 36, what was the total amount intended for capital purposes?	\$25,000	Estimated	\$30,780	Estimated
39 Total Operating and Capital Revenue	\$1,617,335		\$1,508,880	
40 Briefly describe any discrepancies between Total Unrestricted Revenue (line 36) and Total Operating and Capital Revenue (line 39)	(not applicable)			

Section 4 - GOVERNMENT CONTRACTS AND GRANTS

Fiscal Year-End Date: **06/30/2015**

City Agency/Department	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
A1				\$0	\$0
A2				\$0	\$0
A3				\$0	\$0
A4				\$0	\$0
A5				\$0	\$0
A6				\$0	\$0
A7				\$0	\$0
A8				\$0	\$0
A9				\$0	\$0
A10				\$0	\$0
A11 Other				\$0	\$0
A11a If Other, please describe	(not applicable)				
A12 Total Government - City				\$0	\$0

County Agency/Department	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
B1				\$0	\$0
B2				\$0	\$0
B3				\$0	\$0
B4				\$0	\$0
B5				\$0	\$0
B6				\$0	\$0
B7				\$0	\$0
B8				\$0	\$0
B9				\$0	\$0
B10				\$0	\$0
B11 Other				\$0	\$0
B11a If Other, please describe	(not applicable)				
B12 Total Government - County				\$0	\$0

Section 4 - GOVERNMENT CONTRACTS AND GRANTS, continued

Fiscal Year-End Date: **06/30/2015**

State Agency/Department	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
C1 State of Michigan MCACA	\$48,000	\$17,875		\$65,875	\$51,780
C2				\$0	\$0
C3				\$0	\$0
C4				\$0	\$0
C5				\$0	\$0
C6				\$0	\$0
C7				\$0	\$0
C8				\$0	\$0
C9				\$0	\$0
C10				\$0	\$0
C11 Other				\$0	\$0
C11a If Other, please describe	(not applicable)				
C12 Total Government - State	\$48,000	\$17,875	\$0	\$65,875	\$51,780

Federal Agency/Department	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
D1				\$0	\$0
D2				\$0	\$0
D3				\$0	\$0
D4				\$0	\$0
D5				\$0	\$0
D6				\$0	\$0
D7				\$0	\$0
D8				\$0	\$0
D9				\$0	\$0
D10				\$0	\$0
D11 Other				\$0	\$0
D11a If Other, please describe	(not applicable)				
D12 Total Government - Federal				\$0	\$0

Section 5 - EXPENSES: SALARIES AND FRINGE

Fiscal Year-End Date: **06/30/2015**

Expense	PROGRAM				Total 06/30/2015	Total 06/30/2014
	Artists & Performers	Program - All Other	Fundraising	General & Administrative		
1 Salaries *		\$265,486	\$69,730	\$66,127	\$401,343	\$404,454
2 Commissions					\$0	\$0
3 Payroll Taxes		\$18,678	\$4,906	\$4,652	\$28,236	\$30,655
4 Health Benefits		\$3,751	\$985	\$935	\$5,671	\$3,322
5 Disability					\$0	\$0
6 Workers' Compensation					\$0	\$0
7 Pension and Retirement					\$0	\$0
8 Benefits - Other					\$0	\$0
8a Benefits - Other, Briefly Describe	(not applicable)					
9 Total Salaries and Fringe	\$0	\$287,915	\$75,621	\$71,714	\$435,250	\$438,431

	06/30/2015		06/30/2014	
10a For the employees on your payroll, organization pays this percent of individual healthcare costs	66.6%	Actual	66.6%	Actual
10b For the employees on your payroll, organization pays this percent of family healthcare costs	66.6%	Actual	66.6%	Actual
10c For employees on your payroll, organization offers to contribute up to this percent of annual salary for pension and retirement		Not Applicable		Not Applicable

Section 6 - EXPENSES: ALL OTHER

Fiscal Year-End Date: 06/30/2015

Expense	Program	Fundraising	General & Administrative	Total 06/30/2015	Total 06/30/2014
1 Total Salaries & Fringe	\$287,915	\$75,621	\$71,714	\$435,250	\$438,431
2 Accounting				\$0	\$0
3 Advertising and Marketing *	\$48,487	\$1,025	\$3,086	\$52,598	\$48,584
4 Artist Commission Fees				\$0	\$0
4a Artist Consignments	\$99,324			\$99,324	\$80,637
5 Artists & Performers - Non-Salaried *	\$345,608			\$345,608	\$318,394
6 Audit			\$11,475	\$11,475	\$11,100
7 Bank Fees	\$32,506	\$687	\$2,069	\$35,262	\$31,807
8 Repairs & Maintenance *	\$40,322	\$1,330	\$1,248	\$42,900	\$39,304
9 Catering & Hospitality				\$0	\$0
10 Collections Conservation				\$0	\$0
11 Collections Management				\$0	\$0
12 Conferences & Meetings			\$0	\$0	\$143
13 Cost of Sales				\$0	\$0
14 Depreciation	\$87,497	\$2,886	\$2,709	\$93,092	\$90,256
15 Dues & Subscriptions			\$2,768	\$2,768	\$2,673
16 Equipment Rental	\$4,270	\$1,122	\$1,063	\$6,455	\$6,596
17 Facilities - Other				\$0	\$0
17a Facilities - Other, Briefly Describe	(not applicable)				
18 Fundraising Expenses - Other				\$0	\$0
18a Fundraising Expenses - Other, Briefly Describe	(not applicable)				
19 Fundraising Professionals				\$0	\$0
20 Grantmaking Expense				\$0	\$0
21 Honoraria				\$0	\$0
22 In-Kind Contributions *	\$7,867	\$2,066	\$1,959	\$11,892	\$1,539
23 Insurance	\$18,208	\$601	\$564	\$19,373	\$19,459
24 Interest Expense				\$0	\$0
25 Internet & Website *	\$356	\$94	\$89	\$539	\$5,685
26 Investment Fees				\$0	\$0
27 Legal Fees				\$0	\$0
28 Lodging & Meals				\$0	\$0
29 Major Repairs				\$0	\$0
30 Office Expense - Other	\$15,747	\$4,134	\$3,923	\$23,804	\$15,328
30a Office Expense - Other, Briefly Describe	Information technology				
31 Other			\$2,479	\$2,479	\$1,965
31a If Other, Briefly Describe	Payroll service				
32 Postage & Shipping *	\$4,311	\$1,132	\$1,074	\$6,517	\$6,237
33 Printing *				\$0	\$0
34 Production & Exhibition Costs				\$0	\$0
34a Programs - Other	\$79,870			\$79,870	\$59,476
34b Programs - Other, Briefly Describe	Program materials and other direct expenses				
35 Professional Development *			\$2,233	\$2,233	\$1,872
36 Professional Fees - Other				\$0	\$0
36a Professional Fees - Other, Briefly Describe	(not applicable)				
37 Public Relations				\$0	\$0
38 Rent	\$52,634	\$1,736	\$1,630	\$56,000	\$56,000
38a Recording & Broadcast Costs				\$0	\$0
38b Royalties/Rights & Reproductions				\$0	\$0
39 Sales Commission Fees				\$0	\$0

Section 6 - EXPENSES: ALL OTHER, continued

Fiscal Year-End Date: **06/30/2015**

Expense	Program	Fundraising	General & Administrative	Total 06/30/2015	Total 06/30/2014
39a Security	\$1,020	\$34	\$31	\$1,085	\$1,085
40 Supplies - Office & Other *	\$6,960	\$1,828	\$1,733	\$10,521	\$13,534
41 Telephone	\$3,944	\$1,036	\$982	\$5,962	\$4,694
42 Touring				\$0	\$0
43 Travel				\$0	\$0
44 Utilities *	\$37,099	\$1,224	\$1,148	\$39,471	\$40,143
45 Total Expenses	\$1,173,945	\$96,556	\$113,977	\$1,384,478	\$1,294,942
46 Change in Net Assets				\$174,646	\$200,743

Section 7 - MARKETING EXPENSES

Fiscal Year-End Date: **06/30/2015**

Expense	Total 06/30/2015		Total 06/30/2014	
1 Advertising	\$5,192	Actual	\$5,293	Actual
2 Dues & Subscriptions		Not Applicable	\$0	Not Applicable
3 Internet & Website	\$539	Actual	\$5,685	Actual
4 Lodging & Meals		Not Applicable	\$0	Not Applicable
5 Marketing Salaries & Fringes	\$20,000	Estimated	\$20,000	Estimated
6 Postage & Shipping	\$981	Actual	\$2,924	Actual
7 Printing	\$25,398	Actual	\$19,482	Actual
8 Professional Fees	\$7,600	Actual	\$10,670	Actual
9 Public Relations	\$11,743	Actual	\$10,560	Actual
10 Sales Commission Fees		Not Applicable	\$0	Not Applicable
11 Telephone		Not Applicable	\$0	Not Applicable
12 Travel		Not Applicable	\$0	Not Applicable
13 Marketing - Other	\$1,683	Actual	\$1,395	Actual
13a Marketing - Other, Briefly Describe		stock photos, email service		
13b In-Kind Marketing Expense	\$2,984	Actual	\$0	Not Applicable
13c In-Kind Marketing Expense, Briefly Describe		Ads		
14 Total Marketing	\$76,120		\$76,009	

Section 8 - BALANCE SHEET

Fiscal Year-End Date: **06/30/2015**

ASSETS

Current Assets	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
1 Cash & Cash Equivalents	\$897,001	\$54,100		\$951,101	\$885,445
2 Accounts Receivable	\$57,675			\$57,675	\$68,092
3 Pledges Receivable - Current				\$0	\$0
4 Grants Receivable - Current				\$0	\$0
5 Contracts Receivable				\$0	\$0
6 Receivables - Other				\$0	\$0
7 Inventory				\$0	\$0
8 Endowment Investments - Board Designated				\$0	\$0
9 Endowment Investments - Term				\$0	\$0
10 Endowment Investments - Permanently Restricted				\$0	\$0
11 Investments - All Other Marketable Securities				\$0	\$0
12 Prepaid Expenses	\$4,554			\$4,554	\$3,918
13 Current Assets - Other		\$56,000		\$56,000	\$56,000

Non-Current Assets	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
14 Fixed Assets - Land				\$0	\$0
15 Fixed Assets - Building				\$0	\$0
16 Fixed Assets - Furniture, Fixtures & Equipment	\$362,370			\$362,370	\$350,124
16a Leasehold Improvements	\$3,240,587			\$3,240,587	\$2,965,060
17 Accumulated Depreciation	-\$1,885,079			-\$1,885,079	-\$1,815,294
18 Pledges Receivable - Non-current				\$0	\$0
19 Grants Receivable - Non-current				\$0	\$0
20 Other - Non-current Assets	\$20,000	\$597,000		\$617,000	\$664,000
21 Interfund Balances (must total to zero)				\$0	\$0
22 Total Assets	\$2,697,108	\$707,100	\$0	\$3,404,208	\$3,177,345

Section 8 - BALANCE SHEET, continued

Fiscal Year-End Date: **06/30/2015**

LIABILITIES & NET ASSETS

Current Liabilities	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
23 Accounts Payable	\$39,071			\$39,071	\$26,061
24 Accrued Expenses	\$14,310			\$14,310	\$12,402
25 Grants Payable - Current				\$0	\$0
26 Credit Line Payable				\$0	\$0
27 Mortgages Payable - Current				\$0	\$0
28 Other Loans & Notes - Current				\$0	\$0
29 Deferred Revenue	\$152,022			\$152,022	\$114,723
30 Other Current Liabilities				\$0	\$0

Non-Current Liabilities	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
31 Grants Payable - Non-current				\$0	\$0
32 Mortgages Payable - Non-current				\$0	\$0
33 Other Loans & Notes - Non-current				\$0	\$0
34 Other - Non-current Liabilities				\$0	\$0
35 Interfund Balances (must total zero)				\$0	\$0

Net Assets	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 06/30/2015	Total 06/30/2014
36 Net Assets	\$2,491,705	\$707,100		\$3,198,805	\$3,024,159
37 Total Liabilities & Net Assets	\$2,697,108	\$707,100	\$0	\$3,404,208	\$3,177,345

Section 9 - INVESTMENTS

Fiscal Year-End Date: **06/30/2015**

Endowments - Board Designated		Total 06/30/2015	Total 06/30/2014
1	Investments Balance - Beginning of Year	\$0	\$0
2	Interest & Dividends		\$0
3	Realized Gains (Losses)		\$0
4	Unrealized Gains (Losses)		\$0
5	New Funds In		\$0
6	Funds Out (must be a negative number)		\$0
7	Investments Balance - End of Year	\$0	\$0

Endowments - Term		Total 06/30/2015	Total 06/30/2014
8	Investments Balance - Beginning of Year	\$0	\$0
9	Interest & Dividends		\$0
10	Realized Gains (Losses)		\$0
11	Unrealized Gains (Losses)		\$0
12	New Funds In		\$0
13	Funds Out (must be a negative number)		\$0
14	Investments Balance - End of Year	\$0	\$0

Endowments - Permanently Restricted		Total 06/30/2015	Total 06/30/2014
15	Investments Balance - Beginning of Year	\$0	\$0
16	Interest & Dividends		\$0
17	Realized Gains (Losses)		\$0
18	Unrealized Gains (Losses)		\$0
19	New Funds In		\$0
20	Funds Out (must be a negative number)		\$0
21	Investments Balance - End of Year	\$0	\$0

Investments - All Other		Total 06/30/2015	Total 06/30/2014
22	Investments Balance - Beginning of Year	\$0	\$0
23	Interest & Dividends		\$0
24	Realized Gains (Losses)		\$0
25	Unrealized Gains (Losses)		\$0
26	New Funds In		\$0
27	Funds Out (must be a negative number)		\$0
28	Investments Balance - End of Year	\$0	\$0

Section 10 - LOANS

Fiscal Year-End Date: **06/30/2015**

Credit Line	Total 06/30/2015	Total 06/30/2014
1 Balance - Beginning of Year	\$0	\$0
2 Additional Borrowings During the Fiscal Year		\$0
3 Total Repayments During the Fiscal Year		\$0
4 Balance - End of Year	\$0	\$0
5 Credit Line Limit		\$0
6 Credit Line Rate		0.0%

Mortgage Payable	Total 06/30/2015	Total 06/30/2014
7 Balance - Beginning of Year	\$0	\$0
8 Additional Borrowings During the Fiscal Year		\$0
9 Total Repayments During the Fiscal Year		\$0
10 Balance - End of Year	\$0	\$0
10a Mortgages Payable - Current		\$0
10b Mortgages Payable - Non Current		\$0
11 Mortgage Rate		0.0%

All Other Loan And Notes Combined	Total 06/30/2015	Total 06/30/2014
12 Balance - Beginning of Year	\$0	\$0
13 Additional Borrowings During the Fiscal Year		\$0
14 Total Repayments During the Fiscal Year		\$0
15 Balance - End of Year	\$0	\$0
15a Other Notes & Loans - Current		\$0
15b Other Notes & Loans - Non Current		\$0

Section 11 - NON-FINANCIAL INFORMATION

Fiscal Year-End Date: **06/30/2015**

A - Number of Monetary Contributors	Total 06/30/2015		Total 06/30/2014	
A1 Individuals	330	Estimated	250	Estimated
A2 Board	15	Actual	17	Actual
A3 Corporate	2	Actual	3	Actual
A4 Foundation	12	Actual	16	Actual
A5 Government (Federal, State & Local) *	1	Actual	1	Actual

B - Space	Square Footage 06/30/2015			Square Footage 06/30/2014		
B1 Do you own space?	No	Not Applicable		No	Not Applicable	
B2 Do you rent space? *	No	Not Applicable		No	Not Applicable	
B3 Is space donated to you or provided in-kind?	Yes	25,000	Estimated	Yes	25,000	Estimated

C - Attendance 06/30/2015	Physical	Virtual	Total	
C1 Total Paid Attendance *	6,300		6,300	Estimated
C2 Total Free Attendance	3,200		3,200	Estimated
C3 Total Attendance	9,500	0	9,500	
C4 Children 18 and under	1,700		1,700	Estimated
C5 Number of Groups of Children 18 and Under	6		6	Estimated
C5a Number of Other Groups	8		8	Estimated
C6 Attendance - Classes/Workshops	6,300		6,300	Estimated

D - Website Activity	Total 06/30/2015		Total 06/30/2014	
D1 Number of Page Views	240,589	Estimated	191,322	Estimated
D2 Number of Unique Web Visitors	52,305	Estimated	48,944	Estimated
D3 Total Number of Web Visitors	81,240	Estimated	79,423	Estimated
D4 Total income earned from website activities (from admissions, ticket sales, shop sales, etc.)		Not Applicable	\$0	Not Applicable
D5 Total website generated donations	\$7,250	Estimated	\$6,450	Estimated

E - Subscribers & Members	Total 06/30/2015		Total 06/30/2014	
E1 Paying Subscribers - Performance		Not Applicable	0	Not Applicable
E1a Paying Subscribers - Media		Not Applicable	0	Not Applicable
E1b Non-paying Subscribers - Media		Not Applicable	0	Not Applicable
E2 Paying Members	1,700	Estimated	1,652	Estimated
E3 How many people are both members and subscribers?		Not Applicable	0	Not Applicable

F - Admission/Ticket Pricing (in dollars)	Total 06/30/2015		Total 06/30/2014	
F1 Average Adult Price		Not Applicable	\$0.00	Not Applicable
F2 Average Child Price		Not Applicable	\$0.00	Not Applicable
F3 Average Senior Citizen Price		Not Applicable	\$0.00	Not Applicable
F4 Average Student Price		Not Applicable	\$0.00	Not Applicable
F5 Highest Single Price		Not Applicable	\$0.00	Not Applicable
F6 Lowest Single Price		Not Applicable	\$0.00	Not Applicable
F7 Median Price		Not Applicable	\$0.00	Not Applicable

Section 11 - NON-FINANCIAL INFORMATION, continued

Fiscal Year-End Date: **06/30/2015**

Other Pricing	Total 06/30/2015		Total 06/30/2014	
F8 Average Adult Tuition/Workshop Price	\$270.00	Estimated	\$268.00	Estimated
F9 Average Child Tuition/Workshop Price	\$235.00	Estimated	\$233.00	Estimated
F10 Average Publication Price		Not Applicable	\$0.00	Not Applicable
F11 Average Fundraising Special Event Price	\$110.00	Estimated	\$110.00	Estimated
F12 Average Non-fundraising Special Event Price		Not Applicable	\$0.00	Not Applicable
F13 Average Media Content Price		Not Applicable	\$0.00	Not Applicable

G - Program Activity	Total 06/30/2015		Total 06/30/2014	
G1 Live Productions - Self-Produced		Not Applicable	0	Not Applicable
G1a Live Productions - Presented Only		Not Applicable	0	Not Applicable
G2 Public Performances - Home		Not Applicable	0	Not Applicable
G3 Public Performances - Away		Not Applicable	0	Not Applicable
G3a Online/radio/television programs		Not Applicable	0	Not Applicable
G4 Permanent Exhibitions		Not Applicable	0	Not Applicable
G5 Temporary Exhibitions *	19	Actual	17	Actual
G6 Classes/Workshops - for the public/constituents *	644	Estimated	640	Estimated
G7 Classes/Workshops - for professional artists	6	Estimated	6	Estimated
G7a Publications		Not Applicable	0	Not Applicable
G7b Number of Publications Sold/Distributed		Not Applicable	0	Not Applicable
G8 Tours		Not Applicable	0	Not Applicable
G8a Number of Tour Occurrences		Not Applicable	0	Not Applicable
G9 Films		Not Applicable	0	Not Applicable
G9a Number of Film Screenings		Not Applicable	0	Not Applicable
G10 Lectures	8	Estimated	8	Estimated
G10a Number of Lecture Occurrences	8	Estimated	8	Estimated
G11 Exhibition Openings	19	Actual	19	Actual
G12 World Premieres		Not Applicable	0	Not Applicable
G13 National Premieres		Not Applicable	0	Not Applicable
G14 Local Premieres		Not Applicable	0	Not Applicable
G15 Works Commissioned		Not Applicable	0	Not Applicable
G16 Workshops or readings of new works		Not Applicable	0	Not Applicable
G17 Programs - Other		Not Applicable	0	Not Applicable
G17a Number of Programs - Other Occurrences		Not Applicable	0	Not Applicable
G17b Programs - Other, Briefly Describe	(not applicable)			
G18 Off-site School Programs	25	Estimated	25	Estimated
G18a Number of Off-site School Program Occurrences	25	Estimated	25	Estimated
G19 Facility Rentals - By your organization for your program use		Not Applicable	0	Not Applicable
G20 Facility Rentals - By your organization for your non-program use		Not Applicable	0	Not Applicable
G21 Rentals of your facility by others *	23	Estimated	25	Estimated

Section 11 - NON-FINANCIAL INFORMATION, continued

Fiscal Year-End Date: **06/30/2015**

H - Capital and Endowment Campaigns 06/30/2015

	Capital	Endowment
H1 Has your organization recently completed a capital or endowment fundraising campaign (not including annual campaigns)?	No	No
H1a If yes, when was it completed?		
H2 Is your organization in the middle of or actively planning a capital or endowment fundraising campaign (not including annual campaigns)?	No	No
H2a If yes, what is the expected completion date?		
H2b If yes, what is the campaign goal (in dollars)?		
H2c If the campaign is in progress, how much has been raised as of the end of the fiscal year?		

**I - Staff & Non-Staff Statistics
(number of people and their full-time equivalents ["FTEs"])
06/30/2015**

	PROGRAM				Total	
	Artists & Performers	Program - All Other	Fundraising	General & Administrative		
I1 Full-time Permanent Employees		2.00	0.50	2.50	5.00	Actual
I2 Part-time/Seasonal Employees		4.00	1.00	6.00	11.00	Actual
I3 Part-time/Seasonal Empl. - FTEs		2.00	0.40	4.00	6.40	Estimated
I4 Full-time Volunteers					0.00	Not Applicable
I5 Part-time Volunteers	58.00	56.00	36.00	33.00	183.00	Estimated
I6 Part-time Volunteers - FTEs	3.00	3.00	1.50	1.90	9.40	Estimated
I7 Independent Contractors	81.00				81.00	Estimated
I8 Independent Contractors - FTEs	15.00				15.00	Estimated
I9 Interns/Apprentices		1.00			1.00	Actual
I10 Interns/Apprentices - FTEs		0.20			0.20	Estimated